

WHO WE ARE.

Demand & Supply is a certified Service-Disabled Veteran-Owned Small Business providing sourcing, procurement, logistics, and program management to federal agencies and commercial clients. Founded in 2022 by two veterans with more than two decades each in supply chain and procurement leadership, the company pairs federal contracting eligibility with hands-on operating experience.

We take on requirements that need more than a filled order: an operation stood up, run to the contract, and reported cleanly. One team is accountable end to end.

CORE COMPETENCIES.

Sourcing & Procurement

Strategic sourcing Category management RFx execution
Commercial negotiations Procure-to-pay Supplier management

Logistics & Distribution

Inventory management Warehousing & storage Transport coordination
Demand forecasting Requisition & fulfillment

Program Management

Program stand-up Field service coordination Compliance & reporting
SAP MM/FICO implementation Six Sigma Quality assurance

DIFFERENTIATORS.

- + **Set-aside eligible as a prime.** SBA-certified SDVOSB and VOSB, giving agencies a direct route to award without a pass-through.
- + **Practitioners, not brokers.** Leadership has run supply chains and procurement organizations inside distribution, energy, healthcare, retail, and technology, including post-merger integration across three continents.
- + **Regulated-environment discipline.** Inventory control, contract administration, and ERP-backed processes built to stay audit-ready.
- + **Gulf Coast field coverage.** Houston-based, with the coordination to run a program across the Texas Greater Gulf Coast.

LEADERSHIP.

Priest S. Goss, M.S.
FOUNDER & CEO

More than two decades in supply chain management, logistics operations, and strategic planning. M.S. Supply Chain Management, Florida Institute of Technology, and a B.S. in Business Finance. Graduate of the U.S. Army Logistics Management Course. U.S. Army veteran.

Joe Torres, CPSM, CPSD
FOUNDER & COO

More than two decades in strategic sourcing and procurement operations across North America, Africa, and Europe, including post-merger integration. Certified Professional in Supply Management and in Supplier Diversity, Institute for Supply Management. U.S. Air Force veteran.

COMPANY DATA.

UEI	LFGZC3XDD377
CAGE	9T8P1
DUNS	110362177
SAM.gov	Active
Established	2022
Entity type	Corporate entity
Congressional district	TX-09
Place of performance	Houston, TX

CERTIFICATIONS.

SDVOSB

Service-Disabled Veteran-Owned Small Business
SBA certified · through 18 Oct 2028

VOSB

Veteran-Owned Small Business
SBA certified · through 18 Oct 2028

SAM.gov self-attested: minority-owned, small disadvantaged business, veteran-owned.

NAICS CODES.

541614	Process, Physical Distribution and Logistics Consulting · PRIMARY	423430	Computer Equipment & Software Wholesalers
541611	Administrative & General Management Consulting	423450	Medical, Dental & Hospital Equipment Wholesalers
541618	Other Management Consulting	541511	Custom Computer Programming Services
541990	All Other Professional, Scientific & Technical Services	541512	Computer Systems Design Services
493110	General Warehousing and Storage	541513	Computer Facilities Management Services
		561320	Temporary Help Services